

Arts
Foundation

The American Canyon Community Mosaic Art Project

AMERICAN CANYON ART FOUNDATION FASHION SHOW FUNDRAISE

Saturday, November 17, 2018
10am-12pm
Fashion show at \$12.50
Boys & Girls Club of Napa Valley
60 Barton Way, American Canyon, CA 94926



2018 Annual Report – Note from the President

Date: January 27, 2019

To: All American Canyon Arts Foundation Members

2018 was another amazing year for the American Canyon Arts Foundation. First, I would like to thank the board, all of our members, and their families for all the support and volunteering that occurred throughout the year.

Financially, we are growing incrementally and thus we are able to give back more financial support to our community. As we grow, we are expanding into more community art projects which require their own special funding drives. We are grateful to our community, businesses, and the City, for supporting the work that we do.

We had and participated in so many programs throughout our community. Our artists are being recognized for the various mediums that they use to express their creativity. In additions, we were able to provide financial assistance for local cultural programs, art in our schools, and scholarships to 3 graduating seniors. I am ever awestruck by the talent we have within our members.

For 2018, we started expanding partnerships to other community organizations such as the American Canyon Community and Parks Foundation and the Boys and Girls Club. With joint support our community can only benefit from our partnerships.

I am appreciate of the support the members have shown me as I stepped into the Presidents role, following the incredible job that past President Mark Joseph did. I am even more grateful that Vice President Patricia Oro was willing to step up as I took a temporary remote assignment for work. As everyone knows, it takes a full team to be successful and I am proud to say that we have that in the American Canyon Arts Foundation.

So to the Board Members, I am so grateful for your ever constant participation and support.

Artistically Yours,

A handwritten signature in black ink, appearing to read 'Patti Krueger', written in a cursive style.

Patti Krueger, President

American Canyon Arts Foundation

2018 Annual Report

Membership

Our lists of members is included in this report. We are staying consist with 2017 in number of members, which equals 86. We continual utilize social media, our website, and mass mailing to encourage more members. At each of our functions, we provide membership information, including the benefits of membership. Geographically, the majority of our members are form American Canyon, although many of our members are from nearby cities of Vallejo, Benicia, and Napa.

Financial Condition

Our year-end financial reports are included in this report.

Events and Accomplishments

Below is a summary of the major events and accomplishments of the Foundation during Calendar Year 2018.

1. Annual Meeting: We held our annual meeting at La Strada. This year we focused on a potential partnership with Nimbus Arts. They shared with us the success that Nimbus Arts has had conducting murals within the community, as well as the potential of bringing classes to southern Napa County.
2. Arts and Culture Programs
 - a. Black History Month: From the grant we received from Art Council Napa Valley as well as the City of American Canyon, we were able to host Sharon McGriff-Payne to speak about the Black history of Solano and Napa Counties. Artist Pam Jones presented the work of Lawrence Jacobs, as well as hearing the musical stylings of the Has-Beens and Bow Hammer Skins. To top it off, food was provided from Chez Soul of Fairfield.
 - b. Multicultural Celebration: As with Black History month, we were able to assist in funding the Multicultural event hosting dancing and food from many cultures.
 - c. Fil-Am History Celebration: With the grants from Art Council Napa Valley and the City of American Canyon, we completed our series of hosting cultural events that celebrate the cultures of the people in our community.
3. Community Events
 - a. Spring Celebration: Roberta LaBaw coordinated a festive Spring Celebration where we continued the tradition of the Chalk Art contest. For additional fun, bubbles were handed out to all of the artists that participated.
 - b. Earth Day: The community and artist Jennifer Leahy created an amazing recycled art display that was later decorate the outside of the Senior Center.

- c. Fourth of July: Through creativity, the ACAF provided a gigantic coloring sheet that the community could join us in coloring in.
- 4. Arts in April: So many phenomenal artists competed for spots within our Arts in April Event. Due to the limited size of the venue, we were only able to take a portion of all the entries. We continually thank the Springhill Suites for their gracious space and incredible hospitality to our Arts Foundation.
- 5. School Support
 - a. Donaldson Way Elementary School: This school received our financial support in hiring an artist to paint a mural representing the school and its students.
 - b. American Canyon Middle School: Through our increased support from donations, we were able to grant Jennifer Leahy \$500 for art supplies in the school.
 - c. Three Scholarships to Graduating High School Students pursue Arts Careers were granted.
- 6. Summer Camp Arts Program: The City of American Canyon brought us in to teach the youth of the Summer Camp and Art Project. This year we utilize sidewalk chalk drawing and encouraged free style creativity.
- 7. Fall Boutique: Gloria Fouts brought forth fashions designs for the community to enjoy and purchase. Her generosity benefited the Art Mural Project on the Boys and Girls Club.
- 8. American Canyon Welcome Center Art Shows: Our Foundation is blessed to have so many creative artists that are willing to share their art with us and the community. We thank the American Canyon Chamber of Commerce for their generosity in hosting out artists and allowing us to have a handful of receptions to showcase our artists work.

American Canyon Arts Foundation

Roster of Members - 2018

<u>Status</u>	<u>Full Name</u>	<u>City</u>	<u>Class</u>
President	Patti Krueger	American Canyon	Individual
Vice-President	Patricia & David Oro	American Canyon	Family
Sec./Treasurer	Mark & Cheryl Joseph	American Canyon	Family
Director	Francoise Bowlby	Napa	Individual
Director	Gloria Fouts	Vallejo	Individual
Director	Fayza Eassa Hamid	American Canyon	Family
Director	Ari Hood	American Canyon	Individual
Director	Robert Johnson	Benicia	Individual
Director	Roberta & Steve LaBaw	American Canyon	Family
Director	Jonette McNaughton	American Canyon	Family*
Director	Joey McNaughton	American Canyon	Family*
Director	Arvind Nischal	American Canyon	Individual
Member	Teresa Abeyta	American Canyon	Individual
Member	Dennis Ariza	Fairfield	Individual
Member	Rolando S Barrero	Vallejo	Individual
Member	Brent Beck	American Canyon	Individual
Member	Terry Birkholz	American Canyon	Individual
Member	Vicki Browne-Lopez	American Canyon	Individual
Member	Lee Bufalini	Benicia	Individual
Member	Lawrence & Nathell Buford	American Canyon	Family
Member	Keith Caldwell	American Canyon	Life
Member	Debra Lee Casper	San Jose	Individual
Member	Charlotte Chiolero	American Canyon	Family
Member	LaDonna Christoffersen	Vallejo	Individual
Member	JeanCherri	Vallejo	Individual
Member	Farrah Coloma	American Canyon	Individual
Member	John Comisky	Napa	Individual
Member	Roque "Gioro" Cotejo	Napa	Individual
Member	Marge Crowell	Napa	Individual
Member	Aubrey Daniels	Vallejo	Individual
Member	Alice Dotti	American Canyon	Individual
Member	Lynn Dykstra	Vallejo	Individual
Member	Chris Eagle & Shanda Neumeier	American Canyon	Family
Member	Maggie Ford	American Canyon	Individual
Member	Leon & Eva Garcia	American Canyon	Family
Member	Bill Gardner	Vallejo	Individual

Roster of Members - 2018

<u>Status</u>	<u>Full Name</u>	<u>City</u>	<u>Class</u>
Member	Elizabeth Goff	American Canyon	Family
Member	Misuk Goltz	Vacaville	Individual
Member	Katherine Griffin	Hidden Valley	Individual
Member	Ronald Hamilton	American Canyon	Individual
Member	Robert Harris	American Canyon	Life
Member	Paul Hippauf	Napa	Individual
Member	Louise Joan Imlay	American Canyon	Individual
Member	Thomas Jackson	American Canyon	Individual
Member	Pam Jones	Angwin	Individual
Member	Alan & Patricia Kenck	Hercules	Family
Member	Brenda Knight	American Canyon	Life
Member	Lisa Komjathy	Vallejo	Individual
Member	Mandy Le	American Canyon	Individual
Member	Jenifer Leahy	Yountville	Individual
Member	Kenneth Leary	American Canyon	Family
Member	Fran Lemos	American Canyon	Individual
Member	Harriet Lloyd	Vallejo	Individual
Member	Jennifer Lockette	American Canyon	Individual
Member	Ila Maki	Benicia	Individual
Member	Icela Martin	Napa	Individual
Member	Nance Matson & Sande Sutter	American Canyon	Family
Member	Jo McLain	Vacaville	Individual
Member	Austin McNaughton	American Canyon	Family*
Member	Fred Morse	Napa	Individual
Member	Joe & Nancy Nabrynski	American Canyon	Family
Member	Cherol Ockrassa	American Canyon	Individual
Member	Janice Peterson	Napa	Individual
Member	Eric Sabee	American Canyon	Individual
Member	Joe Schunk	American Canyon	Family
Member	Janelle Sellick	American Canyon	Family
Member	Karina (Lorenzo) Servente	American Canyon	Student
Member	Christopher Tennyson	American Canyon	Family
Member	Angelina Ugarte	American Canyon	Student
Member	Bonnie Waxman	American Canyon	Life
Member	Brian Travis Williams	Vallejo	Individual

Total Membership: **86** [*Individuals/Students/Life members count as 1; Family counts as 2*]

** The McNaughtons are all counted as a Family (counts as 2)*

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Cash Basis

American Canyon Arts Foundation
Balance Sheet Prev Year Comparison
As of December 31, 2018

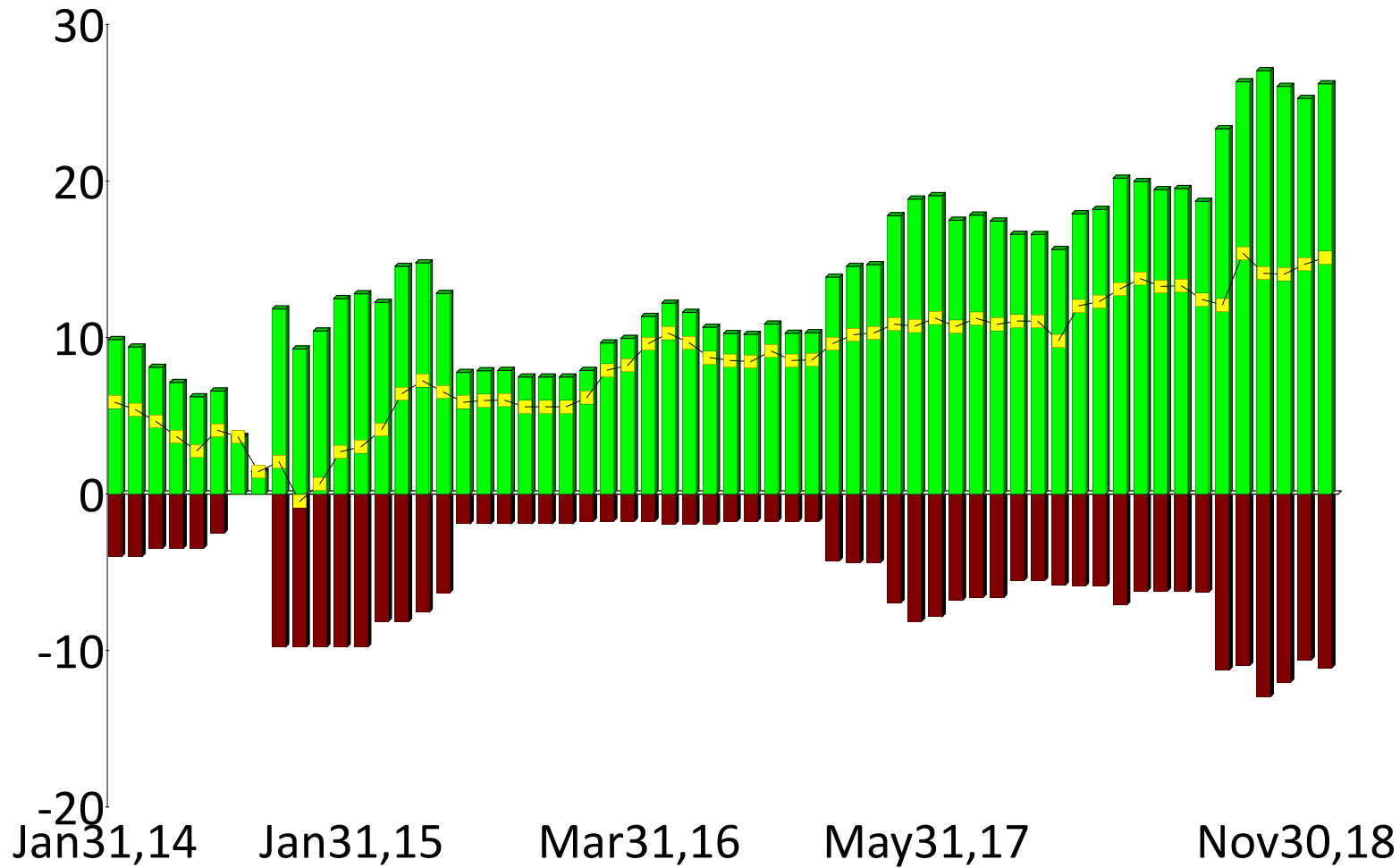
	Dec 31, 14	Dec 31, 15	Dec 31, 16	Dec 31, 17	Dec 31, 18
ASSETS					
Current Assets					
Checking/Savings					
ACAF Checking	12,076.29	4,997.25	7,992.24	10,306.33	17,227.83
PayPal Account	412.82	1,175.39	4,136.20	4,570.60	5,950.06
Total Checking/Savings	12,489.11	6,172.64	12,128.44	14,876.93	23,177.89
Total Current Assets	12,489.11	6,172.64	12,128.44	14,876.93	23,177.89
Other Assets					
Equipment & Fixtures	0.00	1,726.87	1,726.87	3,035.98	3,035.98
Total Other Assets	0.00	1,726.87	1,726.87	3,035.98	3,035.98
TOTAL ASSETS	12,489.11	7,899.51	13,855.31	17,912.91	26,213.87
LIABILITIES & EQUITY					
Liabilities					
Current Liabilities					
Other Current Liabilities					
Equip-Fixture Offset	0.00	1,726.87	1,726.87	3,035.98	3,035.98
RF-Grants	9,775.00	0.00	2,250.00	2,425.32	5,300.00
RF-Public Art	0.00	0.00	0.00	85.00	2,725.00
RF-Scholarships	0.00	0.00	35.00	5.00	25.00
Sales Tax Payable	0.00	0.00	229.44	322.88	7.75
Total Other Current Liabilities	9,775.00	1,726.87	4,241.31	5,874.18	11,093.73
Total Current Liabilities	9,775.00	1,726.87	4,241.31	5,874.18	11,093.73
Total Liabilities	9,775.00	1,726.87	4,241.31	5,874.18	11,093.73
Equity					
Retained Earnings	7,116.81	2,714.11	6,172.64	9,614.00	12,038.73
Net Income	-4,402.70	3,458.53	3,441.36	2,424.73	3,081.41
Total Equity	2,714.11	6,172.64	9,614.00	12,038.73	15,120.14
TOTAL LIABILITIES & EQUITY	12,489.11	7,899.51	13,855.31	17,912.91	26,213.87

Net Worth by Month

As of December 31, 2018



\$ in 1,000's



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Accrual Basis

American Canyon Arts Foundation
Profit & Loss Prev Year Comparison
 January through December 2018

	Jan - Dec 18	Jan - Dec 17	\$ Change	% Change
Income				
41-Contributions				
4100 Grants	3,925.32	2,324.68	1,600.64	68.9%
4150 Donations and Sponsorships	2,433.00	3,481.12	-1,048.12	-30.1%
4151 Donations-ACAF Members	159.00	1,266.59	-1,107.59	-87.5%
4180 Memberships	2,075.00	2,845.00	-770.00	-27.1%
Total 41-Contributions	8,592.32	9,917.39	-1,325.07	-13.4%
42-Service Inc.				
4230 Classes	300.00	0.00	300.00	100.0%
4240 Entry Fees	1,000.00	990.00	10.00	1.0%
4250-Annual Dinner Tickets	1,160.00	1,000.00	160.00	16.0%
Total 42-Service Inc.	2,460.00	1,990.00	470.00	23.6%
44-Sales				
4410 Crafts Sales	612.00	3,082.15	-2,470.15	-80.1%
4415 Fine Art Sales	1,028.00	2,044.00	-1,016.00	-49.7%
4420 Non-Taxable Sales	562.40	3,085.30	-2,522.90	-81.8%
4430 Silent Auction Proceeds	1,360.00	1,314.00	46.00	3.5%
4450 Other Sales	0.00	245.00	-245.00	-100.0%
Total 44-Sales	3,562.40	9,770.45	-6,208.05	-63.5%
45-Other Rev.				
4510 Miscellaneous Revenues	228.19	291.63	-63.44	-21.8%
Total 45-Other Rev.	228.19	291.63	-63.44	-21.8%
Total Income	14,842.91	21,969.47	-7,126.56	-32.4%
Gross Profit	14,842.91	21,969.47	-7,126.56	-32.4%
Expense				
51-Community Support				
5110 Community Grants-Donations	500.00	200.00	300.00	150.0%
5120 Student Scholarships	1,000.00	1,000.00	0.00	0.0%
5130 School Grants	500.00	500.00	0.00	0.0%
Total 51-Community Support	2,000.00	1,700.00	300.00	17.7%
52-Member Benefits				
5210 Artist Share of Sales-Craf	143.70	2,035.05	-1,891.35	-92.9%
5212 Artist Share of Sales-Fine	665.00	1,390.55	-725.55	-52.2%
5220 Condolences & Recognition	0.00	26.94	-26.94	-100.0%
5250-Annual Dinner Expense	1,126.72	1,564.53	-437.81	-28.0%
Total 52-Member Benefits	1,935.42	5,017.07	-3,081.65	-61.4%

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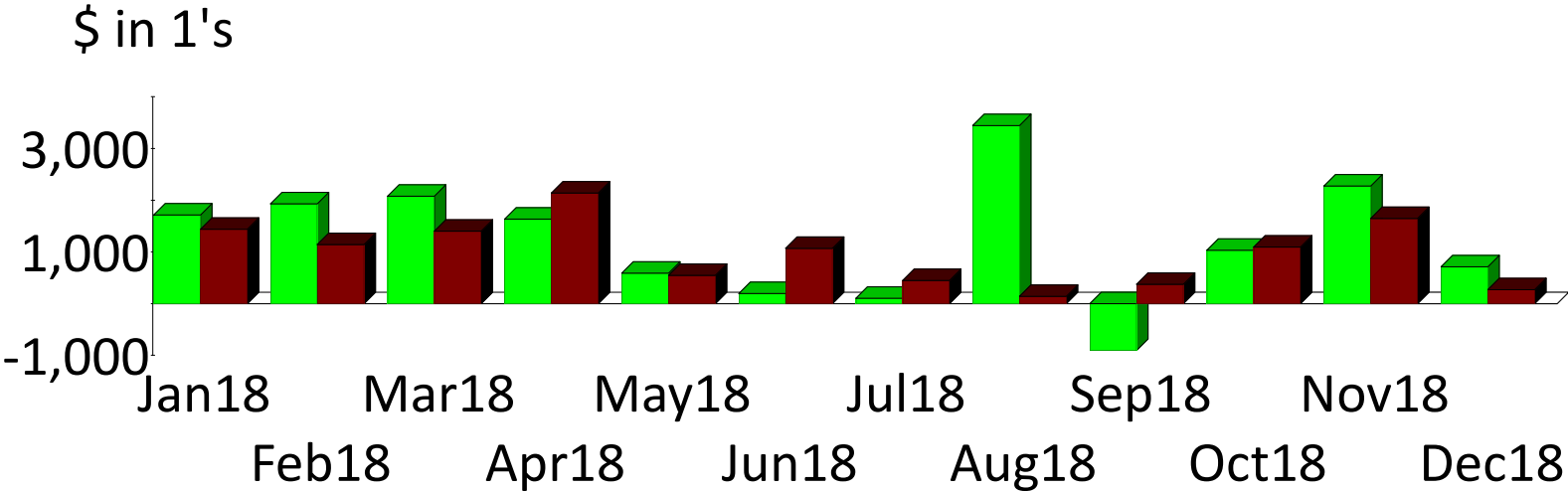
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Accrual Basis

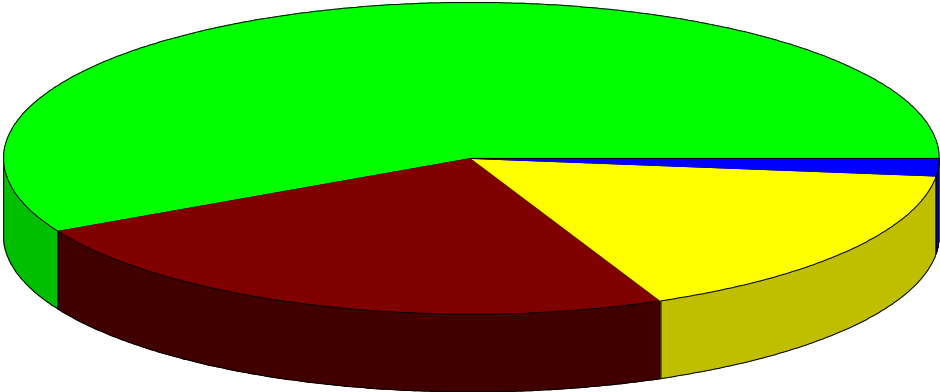
American Canyon Arts Foundation
Profit & Loss Prev Year Comparison
 January through December 2018

	Jan - Dec 18	Jan - Dec 17	\$ Change	% Change
56-Program Costs				
5610 Advertising & Promotions	47.44	576.37	-528.93	-91.8%
5615 Awards & Ribbons	525.00	915.00	-390.00	-42.6%
5620 Facility & Equip. Rental	1,325.00	1,208.60	116.40	9.6%
5625 Hospitality	481.36	750.00	-268.64	-35.8%
5630 Performer's Fees & Charges	940.00	2,575.00	-1,635.00	-63.5%
5635 Printing & Postage-Events	0.00	116.93	-116.93	-100.0%
5690 Other Program & Event Cost	3,218.89	2,981.65	237.24	8.0%
Total 56-Program Costs	6,537.69	9,123.55	-2,585.86	-28.3%
57-Admin Exp.				
5710 Bank Fees & Charges	136.56	253.99	-117.43	-46.2%
5720 Insurance	741.00	1,248.20	-507.20	-40.6%
5730 Member Dues-Other Agencies	204.16	247.00	-42.84	-17.3%
5735 Internet & Info Technology	0.00	94.67	-94.67	-100.0%
5740 Office Services & Supplies	206.67	160.10	46.57	29.1%
5750 Taxes, Permits & Filing Fe	0.00	391.05	-391.05	-100.0%
5780-Equip & Fixture Purchases	0.00	1,309.11	-1,309.11	-100.0%
Total 57-Admin Exp.	1,288.39	3,704.12	-2,415.73	-65.2%
Total Expense	11,761.50	19,544.74	-7,783.24	-39.8%
Net Income	3,081.41	2,424.73	656.68	27.1%

Income and Expense by Month January through December 2018

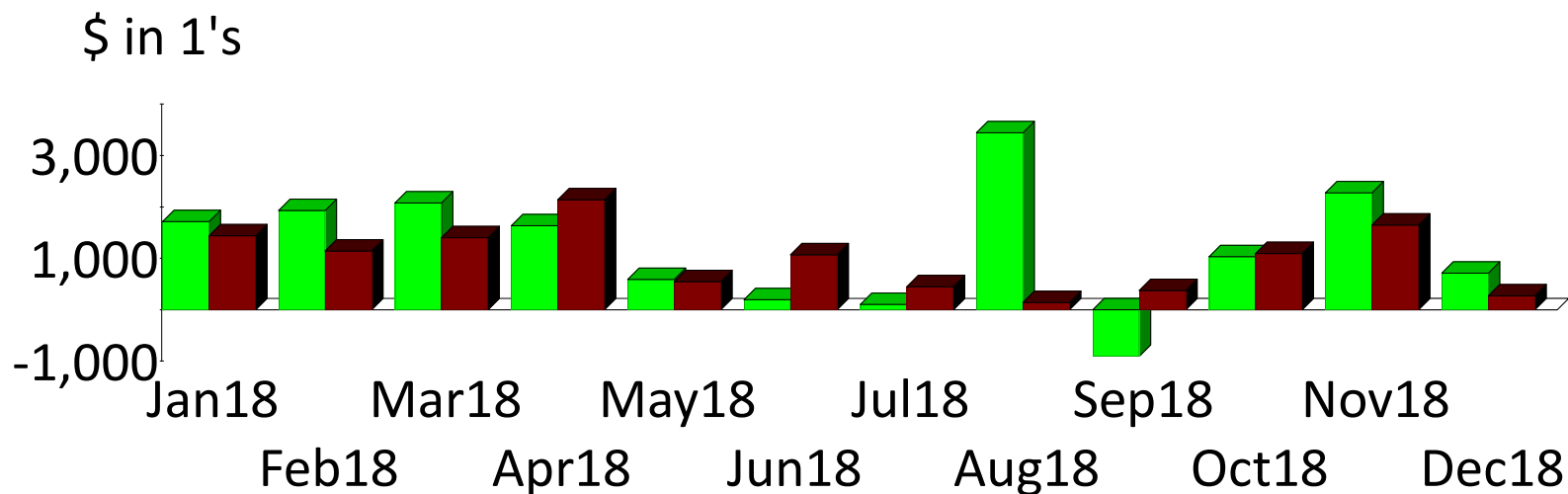


Income Summary January through December 2018

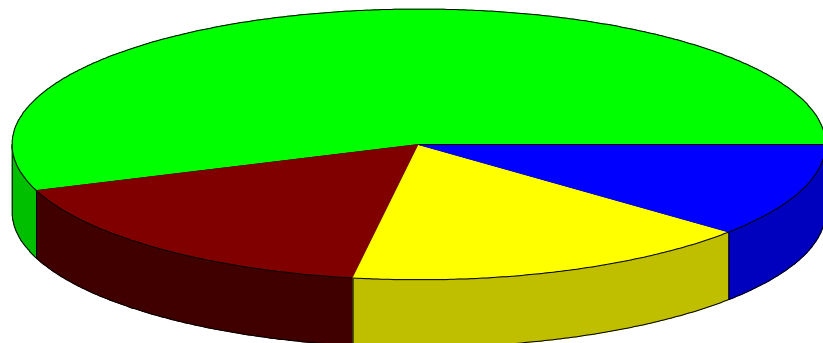


41-Contributions	57.89%
44-Sales	24.00
42-Service Inc.	16.57
45-Other Rev.	1.54
Total	\$14,842.91

Income and Expense by Month January through December 2018



Expense Summary January through December 2018



56-Program Costs	55.59%
51-Community Support	17.00
52-Member Benefits	16.46
57-Admin Exp.	10.95
Total	\$11,761.50

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Accrual Basis

American Canyon Arts Foundation
Profit & Loss by Class
January through December 2018

	10-General & A...	31-Arts in April	35-Arts and Cul...	41-Member Ser...	44-Community ...	45-Public Art	TOTAL
Income							
41-Contributions							
4100 Grants	0	0	3,925	0	0	0	3,925
4150 Donations and Sponsorships	162	1,576	0	0	0	695	2,433
4151 Donations-ACAF Members	134	0	0	0	0	25	159
4180 Memberships	2,075	0	0	0	0	0	2,075
Total 41-Contributions	2,371	1,576	3,925	0	0	720	8,592
42-Service Inc.							
4230 Classes	0	0	0	300	0	0	300
4240 Entry Fees	0	1,000	0	0	0	0	1,000
4250-Annual Dinner Tickets	0	0	0	1,160	0	0	1,160
Total 42-Service Inc.	0	1,000	0	1,460	0	0	2,460
44-Sales							
4410 Crafts Sales	0	0	0	0	40	572	612
4415 Fine Art Sales	0	450	0	500	40	38	1,028
4420 Non-Taxable Sales	0	0	0	0	562	0	562
4430 Silent Auction Proceeds	0	1,360	0	0	0	0	1,360
Total 44-Sales	0	1,810	0	500	642	610	3,562
45-Other Rev.							
4510 Miscellaneous Revenues	228	0	0	0	0	0	228
Total 45-Other Rev.	228	0	0	0	0	0	228
Total Income	2,599	4,386	3,925	1,960	642	1,330	14,843
Gross Profit	2,599	4,386	3,925	1,960	642	1,330	14,843
Expense							
51-Community Support							
5110 Community Grants-Donations	0	0	500	0	0	0	500
5120 Student Scholarships	0	0	0	0	1,000	0	1,000
5130 School Grants	0	0	0	0	500	0	500
Total 51-Community Support	0	0	500	0	1,500	0	2,000
52-Member Benefits							
5210 Artist Share of Sales-Craf	0	0	38	0	0	106	144
5212 Artist Share of Sales-Fine	0	315	0	350	0	0	665
5250-Annual Dinner Expense	0	0	0	1,127	0	0	1,127
Total 52-Member Benefits	0	315	38	1,477	0	106	1,935

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Accrual Basis

American Canyon Arts Foundation
Profit & Loss by Class
January through December 2018

	10-General & A...	31-Arts in April	35-Arts and Cul...	41-Member Ser...	44-Community ...	45-Public Art	TOTAL
56-Program Costs							
5610 Advertising & Promotions	0	0	9	0	0	38	47
5615 Awards & Ribbons	0	525	0	0	0	0	525
5620 Facility & Equip. Rental	1,200	0	100	0	25	0	1,325
5625 Hospitality	0	0	481	0	0	0	481
5630 Performer's Fees & Charges	0	300	400	240	0	0	940
5690 Other Program & Event Cost	0	0	2,500	20	698	0	3,219
Total 56-Program Costs	1,200	825	3,491	260	723	38	6,538
57-Admin Exp.							
5710 Bank Fees & Charges	78	39	0	7	3	9	137
5720 Insurance	741	0	0	0	0	0	741
5730 Member Dues-Other Agencies	204	0	0	0	0	0	204
5740 Office Services & Supplies	207	0	0	0	0	0	207
Total 57-Admin Exp.	1,230	39	0	7	3	9	1,288
Total Expense	2,430	1,179	4,029	1,744	2,227	153	11,762
Net Income	169	3,207	-103	216	-1,584	1,177	3,081